

Agent Solicitation Fifty State Chart

08/11/2014

This chart reflects the current point-in-time regulations regarding right to solicit insurance that is subject to changes as defined by the states' governing authorities.

1. Producer must be licensed in the policy situs state (where application is signed & policy is delivered). If the sale is made outside the owner's resident state, it must meet policy situs guidelines and the producer must also be licensed in the owner's resident state if they reside in Alaska, Northern Mariana Islands, Puerto Rico, Virgin Islands or West Virginia.
2. Yes (). Lincoln must file producer's appointment within the specified days of the date the first insurance application is signed.
3. The appointment effective date is determined by the State's regulation

STATE (1)	ACCEPTABLE TO SOLICIT PRIOR TO APPOINTMENT (2)	EFFECTIVE DATE OF APPOINTMENT (3)
Alabama	Yes (30)	When processed by Lincoln
Alaska	Yes (30)	When processed by Lincoln
American Samoa	N/A	When processed by Lincoln
Arizona	Yes (30)	When processed by Lincoln
Arkansas	Yes (15)	When processed by Lincoln
California	Yes (30)	When processed by Lincoln
Colorado	Yes (30)	When processed by Lincoln
Connecticut	Yes (15)	When processed by Lincoln
Delaware	Yes (15)	When processed by Lincoln
DC	Yes (30)	When processed by Lincoln
Florida	Yes (30)	When processed by Lincoln
Georgia	Yes (15)	When processed by Lincoln
Guam	No	When processed by Insurance Department
Hawaii	Yes (15)	When processed by Lincoln
Idaho	Yes (15)	When processed by Lincoln
Illinois	Yes (30)	When processed by Lincoln
Indiana	Yes (30)	When processed by Lincoln
Iowa	Yes (30)	When processed by Lincoln
Kansas	Yes (30)	When processed by Lincoln
Kentucky	Yes (15)	When processed by Lincoln
Louisiana	Yes (30)	When processed by Lincoln
Maine	Yes (15)	When processed by Lincoln
Maryland	Yes (30)	When processed by Lincoln
Massachusetts	Yes (15)	When processed by Lincoln
Michigan	Yes (15)	When processed by Lincoln
Minnesota	Yes (15)	When processed by Lincoln
Mississippi	Yes (30)	When processed by Lincoln
Missouri	Yes (30)	When processed by Lincoln
Montana	No	When processed by Lincoln
Nebraska	Yes (15)	When processed by Lincoln
Nevada	Yes (15)	When processed by Lincoln
New Hampshire	Yes (15)	When processed by Lincoln
New Jersey	Yes (15)	When processed by Lincoln
New Mexico	Yes (15)	When processed by Lincoln
New York ¹	Yes (15)	When processed by Lincoln
North Carolina	Yes (15)	When processed by Lincoln
North Dakota	Yes (30)	When processed by Lincoln
Northern Marianas	Yes (15)	When processed by Insurance Department
Ohio	Yes (30)	When processed by Lincoln

STATE (1)	ACCEPTABLE TO SOLICIT PRIOR TO APPOINTMENT (2)	EFFECTIVE DATE OF APPOINTMENT (3)
Oklahoma	Yes (15)	When processed by Lincoln
Oregon	Yes (15)	When processed by Lincoln
Pennsylvania	No	When processed by Lincoln
Puerto Rico	Yes (15)	When processed by Lincoln
Rhode Island	Yes (30)	When processed by Lincoln
South Carolina	Yes (15)	When processed by Lincoln
South Dakota	Yes (15)	When processed by Lincoln
Tennessee	Yes (15)	When processed by Lincoln
Texas	Yes (30)	When processed by Lincoln
Utah	Yes (15)	When processed by Lincoln
Vermont	Yes (15)	When processed by Lincoln
Virgin Islands	No	When processed by Lincoln
Virginia	Yes (30)	When processed by Lincoln
Washington	Yes (15)	When processed by Lincoln
West Virginia	Yes (15)	When processed by Lincoln
Wisconsin	Yes (15)	When processed by Lincoln
Wyoming	Yes (15)	When processed by Lincoln

ⁱ Regulation 60 is solicitation which requires licensing of the producer. Appointment is required at receipt of the application, or within 15 days.



This chart represents Lincoln's interpretation of the current state law. It is not our position to give legal or tax advice. We welcome your inquiry should you have a question or desire to confirm a specific regulation.

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