PLEASE READ BEFORE PROCEEDING

The accelerated underwriting process allows for a quick response but in certain cases, they are not able to approve right away, and an underwriter will have to review. There is no guarantee that the case will be approved immediately. Sagicor reserves the right to fully underwrite any case.

To begin using the Sagicor Accelerated Underwriting, you will need a Sagicor agent id. This can be obtained by contacting MRW Financial and having contracting paperwork submitted. We can usually get an agent id within 24 hours.

Once you have the id, you can go to the Sagicor website at: https://www.sagicorlifeusa.com/ and create a log in.

You will be able to use the log in to submit the life case using the accelerated program (instructions included in this packet), but they will not approve the case until your contracting has been completed. The first time you use this product, it will take longer than normal until the contracting is set up.

Once all signatures have been obtained and submitted, you can view the status by going to the Sagicor home page and view the pending cases. You will find a policy number and status.

You can contact Sagicor directly for any questions. The contacts for Sagicor are on the last page of this attachment.

WHAT IS ACCELEWRITING®?

Sagicor's Accelewriting® process is an automated underwriting system that utilizes an eApplication to provide an underwriting decision in minutes with no telephone interview, medical exams, bodily fluids or Attending Physician Statement (APS) required.¹

Accelewriting® with eDelivery is available on Sagicor's Sage Term Life Insurance product:

Face Amounts:

Minimum Face Amount: \$50,000 Maximum Face Amount: \$1,000,000

Issue Ages:

- 18 years 45 years up to \$1,000,000 (available with 10, 15 and 20 year term)
- 46 years 55 years up to \$750,000 (available with 10, 15 and 20 year term)
- 56 years 65 years up to \$500,000 (not available with 20 year term Tobacco)

Risk Classes:

- Preferred Plus Non-Tobacco / Preferred Plus Tobacco
- Preferred Non-Tobacco / Preferred Tobacco
- Standard Non-Tobacco / Standard Tobacco
- Rated Non-Tobacco (will be referred to underwriting for review on face amounts of \$500,001 and higher)
- Rated Tobacco / Rated 2 Non-Tobacco / Rated 2 Tobacco (will be referred to underwriting for review and only available for face amounts of \$500,001 and higher)

Conversion Program

Conversion credits available in years 2 -5

Inherent Rider:

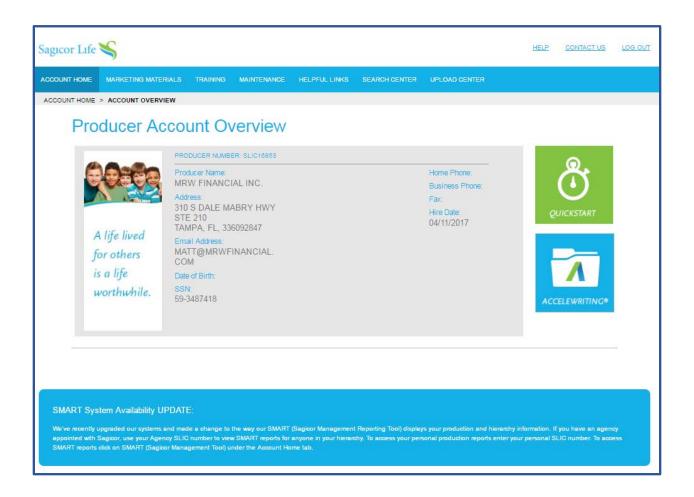
Accelerated Benefit Insurance Rider for Terminal Condition or Nursing Home Confinement²

Optional Riders:

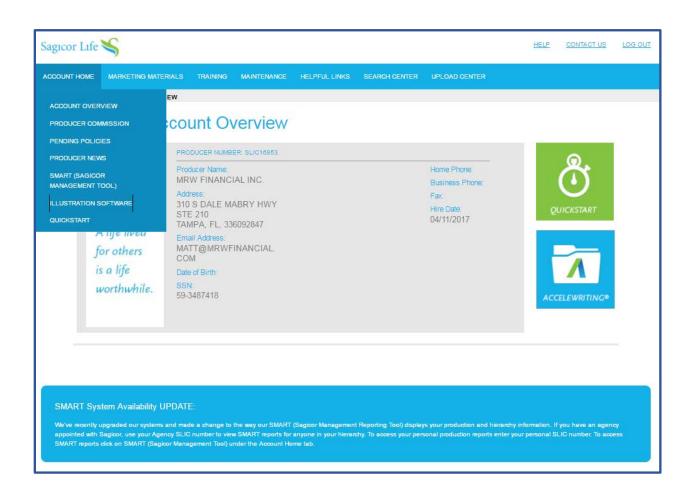
- Accidental Death Benefit Rider
- · Children's Term Rider
- · Waiver of Premium Rider

Sage Term is available for other issue ages and face amounts with our fully underwritten application.

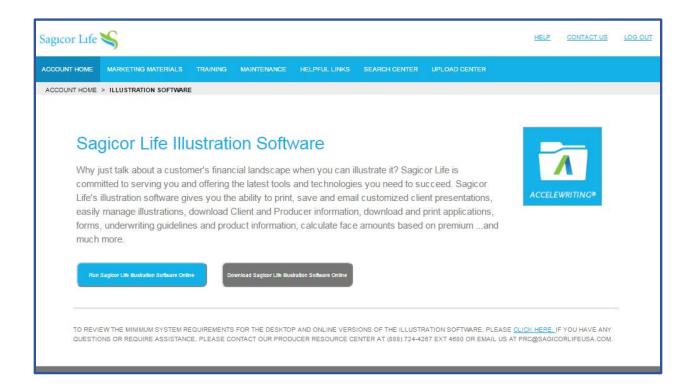
1- Log Into your Sagicor Account



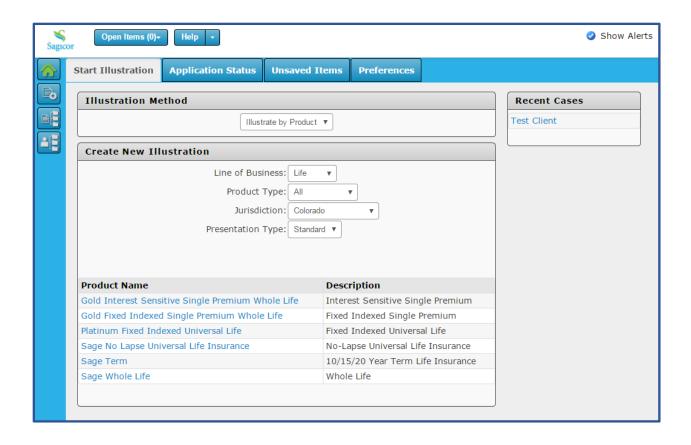
2- Hover over the "Account Home" tab and click on "Illustration Software"



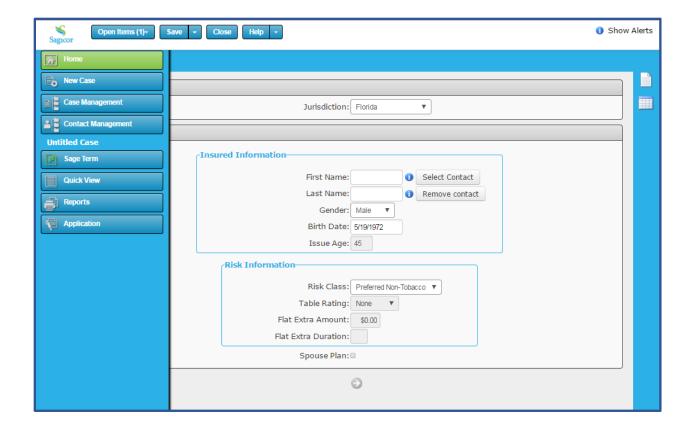
3- Click on "Run Sagicor Life Illustration Software Online"



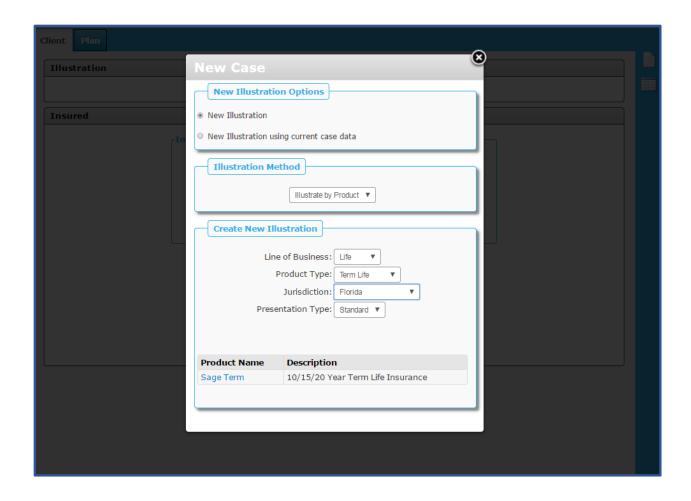
4- The illustration system will pop up. Make sure your pop up blockers are turned off for this site.



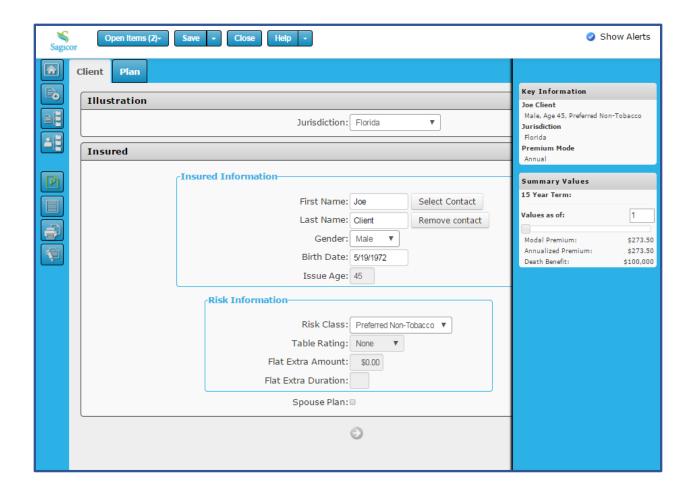
5- Hove over the green house on the left hand side and click on "New Case"



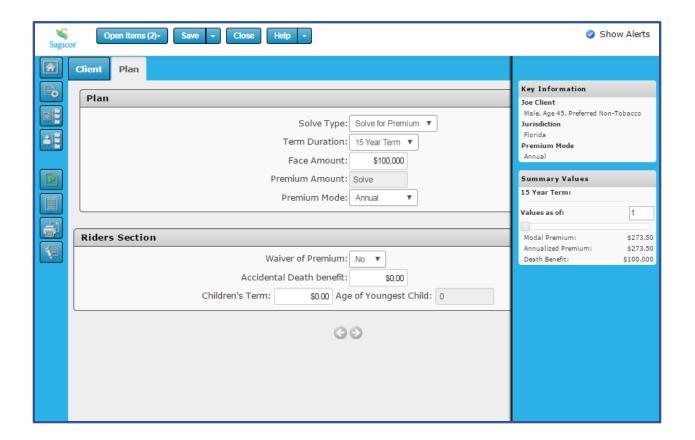
6- Complete the information and select the "Sage Term" Product Name.



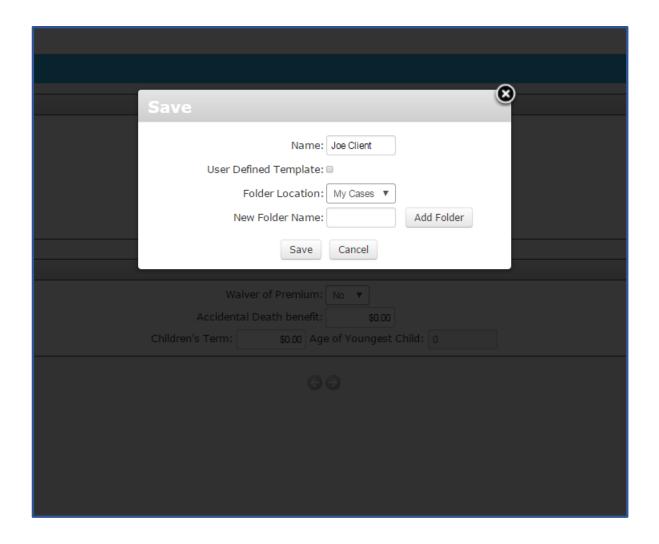
7- Complete client name, gender, date of birth and risk information. You can see the Summary Values on the right side.



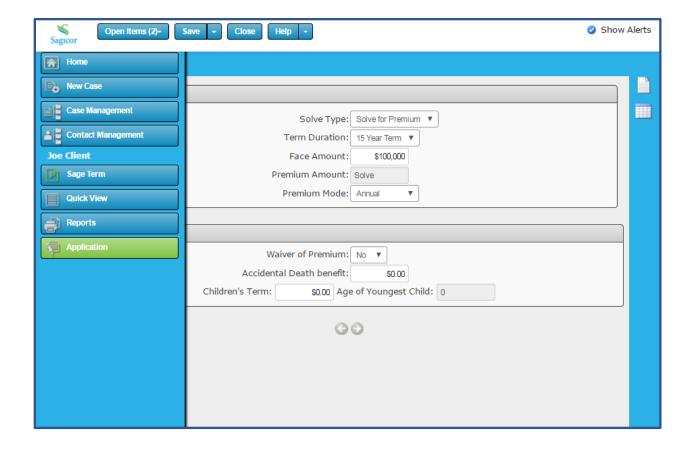
8- Click on the "Plan Tab" and update the product information and click the "Save" button.



9- Name your case and click save.



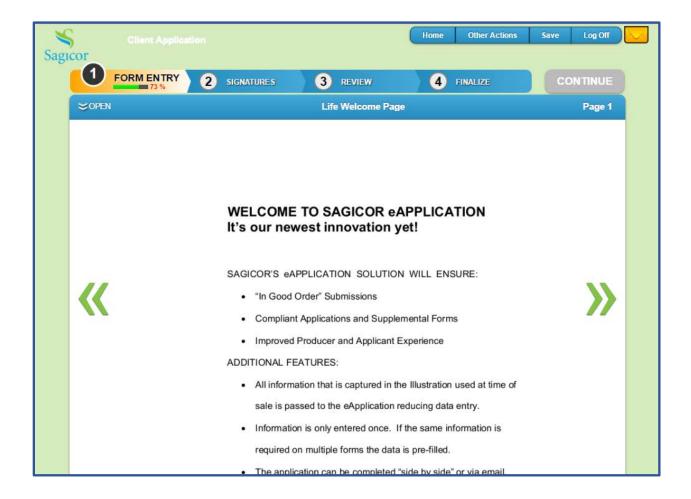
10- Click on the "Application" button at the bottom of the left hand side.



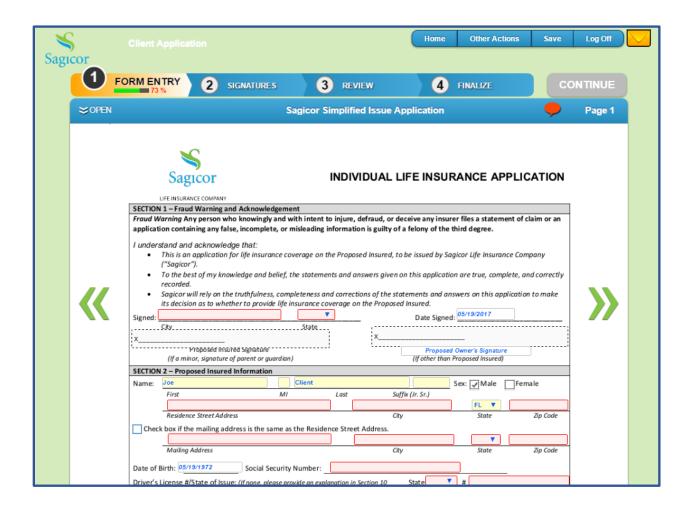
11- Click "Create Application". (make sure pop up blockers are off for this site)



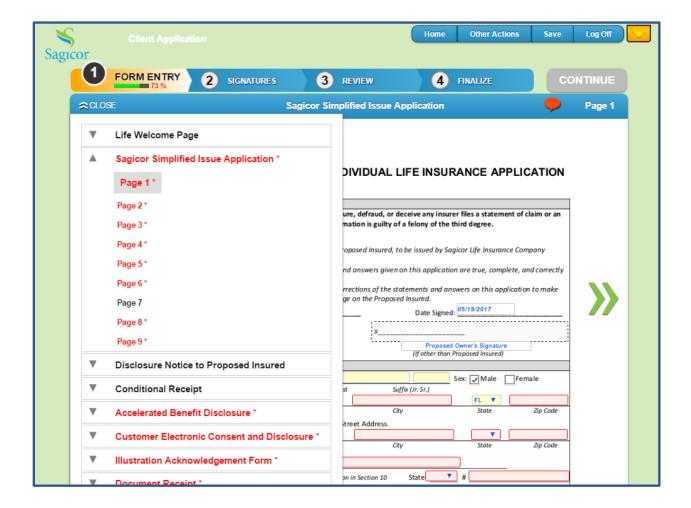
12- Use the Green Arrows to move through the application. Completing all information as you go.



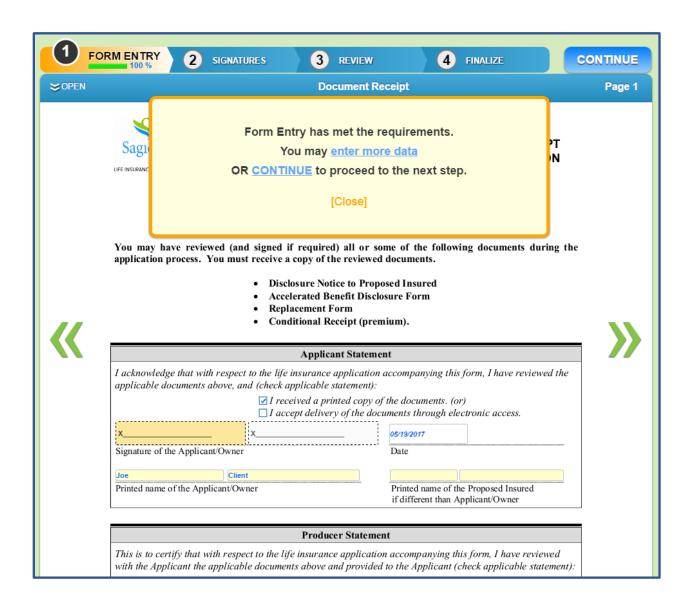
13- The **RED** percentage number under the 1 tab will tell you how much of the application is complete. To see what information is missing, you can click the "OPEN" button underneath the 1 to see what is missing.

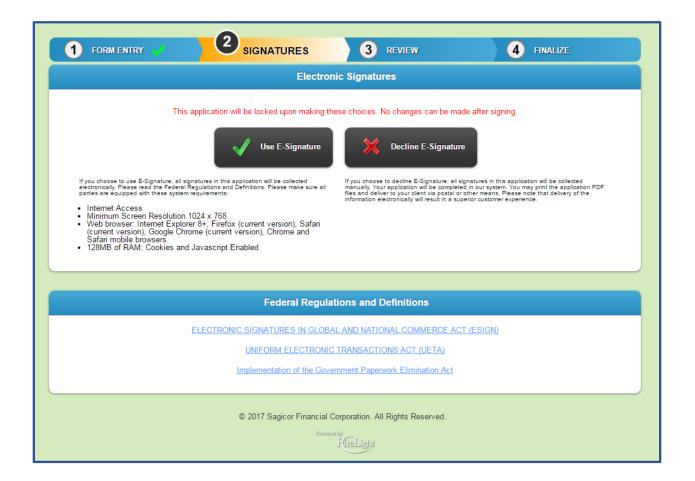


14- Below shows what is missing on the application.

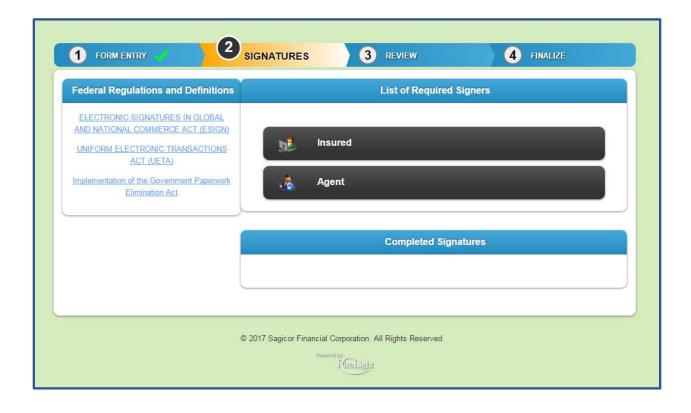


15- Once the application is complete, you will see this message. Click "CONTINUE" to move to the signature process.

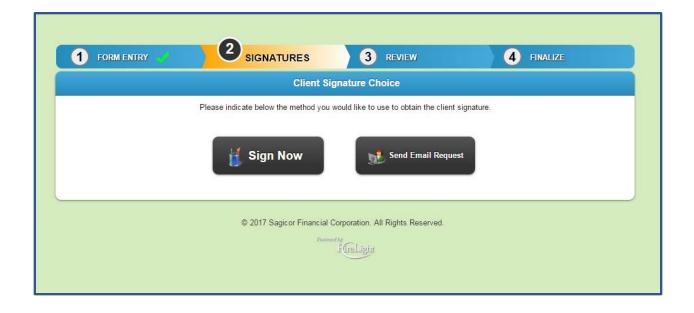




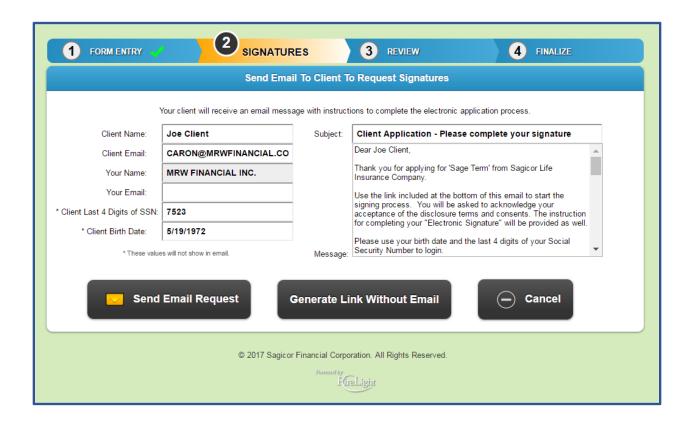
17- Select Insured



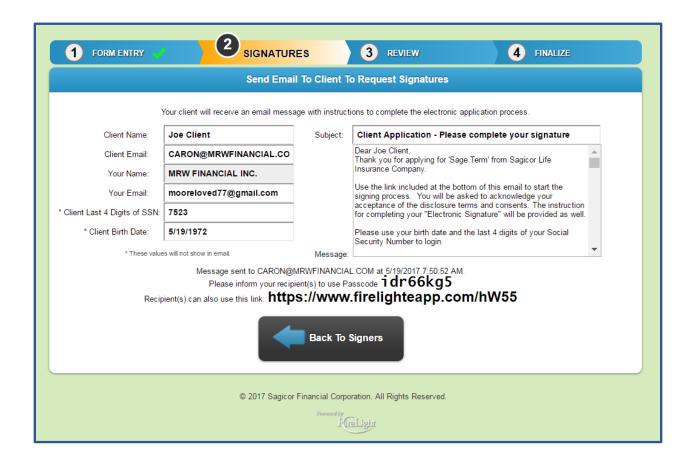
18- Click "Send Email Request"



19- Complete the information and add agent email address and click "Send Email Request"



20- The client can use the link below. You can copy and send that to the client if necessary. They will be able to log in using the date of birth OR the Passcode listed below.



21- This is the email the client will receive. They will need to click on the link in the email to access the case.



Fri 5/19/2017 9:51 AM

MRW FINANCIAL INC. <SLIC_FireLight@sagicor.com>

Client Application - Please complete your signature

To Caron Moore

Thank you for applying for 'Sage Term' from Sagicor Life Insurance Company.

Use the link included at the bottom of this email to start the signing process. You will be asked to acknowledge your acceptance of the disclosure terms and consents. The instruction for completing your "Electronic Signature" will be provided as well.

Please use your birth date and the last 4 digits of your Social Security Number to login.

- 1. After logging into the system, click on the "Sign Application" button.
- 2. On the "Document Sets to be Signed" page, click on "Continue". A view documents page will open.
- 3. Click on a document name button at the top of the view window to review each form before signing. When your review has been completed and you agree on the content of the document, check the disclosure box below the document's name. A green check mark will appear to the right of the document name button acknowledging that you have agreed on the terms of the document.
- 4. Repeat this process for all required documents.
- 5. Once all documents have been reviewed and all disclosure boxes have been checked, click on the "Sign" button below the document's name to complete the eSignature process.
- 6. Enter your complete name, city, and state where you are signing the documents. If you are using a tablet device sign your name in the yellow area of the screen.
- 7. Once complete, click on "I Consent".
- $8. \ \, \text{Once you have completed the eSignature process, click on the "Ok" button and you will be logged out of the system.}$

If you have any questions please feel free to contact me.

Sincerely,

MRW FINANCIAL INC.

To sign your application, click on https://www.firelighteapp.com/hW55 enter the last 4 digits of your Social Security Number, and your birth date. If a new window does not automatically appear copy the link and paste it into the address bar of a new browser window.

IMPORTANT NOTICE: If as a result of your purchase of this policy you may surrender or otherwise make a change to coverage provided by an existing policy, you completed and signed a replacement form during the new policy application process. If so, that replacement form, with its guidance information, is included in this application package for your reference.

 $\,$ 22- This is the screen the client will log into to view and authorize the application.

Welcome
Last 4 Digits of SSN / TIN: Birth Date (MM/DD/YYYY): Enter
OR Passcode:
Enter Questions and Support
© 2017 Sagicor Financial Corporation. All Rights Reserved. Provend by Fire Light

You can use the following Youtube Link to few the final steps for authorization and submission.
https://www.youtube.com/watch?v=m7yroK5Fr0o
Sagicor is set up for you to contact them directly. The contact numbers for the carrier are on the next page.



Contact List

Sagicor Life Insurance Company Phone: 888-SAGICOR/888-724-4267/813-287-1602

www.sagicorlifeusa.com

DEPARTMEN	DEPARTMENT FAX NUMBE		EXTENSION		E-MAIL ADDRESS			
Claims	aims 480-425-5128 4630		4630	claims@sagicorlifeusa.com				
Client Services 480-425-5139		4610		clientservices@sagicorlifeusa.com				
Commissions 480-425-5150			4670 con		ommissions@sagicorlifeusa.com			
New Business		800-324-8943	4640		newbusiness@sagicorlifeusa.com			
Producer Appointment		866-463-0397		4660	producerappointment@sagicorlifeusa.com			
Producer Resource		N/A		4680	prc@sagicorlifeusa.com			
Underwriting		480-425-5143		3304		underwriting@sagicorlifeusa.com		
DEPARTMENT SUPERVISORS								
Barbara Knaggs		New Business Manager		6105		barbara_knaggs@sagicor.com		
Chris Vaughn		Claims Manager	ager 52)	chris_vaughn@sagicor.com		
Tom Groves	Client Services Manager			5215		thomas_groves@sagicor.com		
Mike Lee	Client Services Supervisor			5212		mike_lee@sagicor.com		
Joanne Penns	Commissions Supervisor			5414	ļ	joanne_penns@sagicor.com		
Susan Duke	Commissions and Accounting			5510)	susan_duke@sagicor.com		
Radha Ramsewak	Producer Appointment Mgr			6104	ļ	radha_ramsewak@sagicor.com		
Robin Mantovano	Producer Appointment Unit Lead			6132		robin_mantovano@sagicor.com		
Rita Morris	Producer Services Senior Manage		ager	5432		rita_morris@sagicor.com		
Dawna Hill	Producer Resources Unit Lead		ad	5481		dawna_hill@sagicor.com		
UNDERWRITI	NG	FAX NUMBER		EXTENSIO	N	E-MAIL ADDRESS		
Ben Davidson – AVP		480-425-5143	5350			benjamin_davidson@sagicor.com		
Elena Mancipe		480-425-5143	6120			elena_mancipe@sagicor.com		
Mario Ben-David		480-425-5143	5353			mario_ben-david@sagicor.com		
Shoko Schottenba	Shoko Schottenbauer 480-425-5143		5352		shoko_schottenbauer@sagicor.com			
CORPORATE OFFICE				ADMINISTRATIVE OFFICE				
Sagicor Life Insurance Company 4010 W. Boy Scout Blvd., Suite 800 Tampa, FL 33607				Sagicor Life Insurance Company 4343 N. Scottsdale Road, Suite 300 Scottsdale, AZ 85251				