



# Training Playbook

Product Training at your fingertips and on your schedule!

## PowerPoints

## On-Demand Training

### Term

- [Select-a-Term](#)

### Universal Life:

- [Asset Protector](#) – Chronic Illness and Longevity riders
- [Secure Lifetime GUL 3](#) – Guaranteed Death Benefit
- [Secure Lifetime GUL 3 \(New York\)](#)
- [Secure Lifetime GUL 3 Competitive Overview](#)
- [AG Secure Survivor GUL® II](#) – Individual joint and last survivor UL

### Index Universal Life:

- [Understanding IUL](#)
- [Understanding IUL Policy Loans](#)
- [AG 49 Training](#)
- [Max Accumulator+](#) – Cash value accumulation IUL
- [Max Accumulator+ Competitive Overview](#)
- [Value+ Protector](#) – Death benefit protection IUL
- [Elite Index II](#)

### Variable Universal Life:

- [AG Platinum Choice VUL 2](#)

### Accelerated Benefit Riders:

- [Accelerated Access Solution](#) – Chronic Illness rider
- [Accelerated Access Solution – \(CA Only\)](#)
- [Understanding Accelerated Benefit Riders](#)

### Concepts:

- [2 Policies Are Better Than 1 – Three great 2 policy concepts](#)
- [Basics of Life Insurance](#)
- [Estate Planning 101](#)
- [Why Life Insurance for Cash Accumulation](#)
- [Executive Bonus Basics](#)
- [IRA Wealth Transfer](#)
- [10-10-10 Plan and Income, Guarantees or Both?](#)
- [Power of 10-10-10 Presentation](#)  
Notes included

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## On-Demand Training

### Term

- [Select-a-Term](#)

### Universal Life

- [Secure Lifetime GUL 3 – Guaranteed Death Benefit Protection](#)
- [Secure Lifetime GUL 3 NY](#)
- [AG Secure Survivor<sup>®</sup> II – Individual joint and last survivor flexible premium UL](#)

### Accelerated Benefit Riders

- [Asset Protector – Chronic Illness and Longevity riders](#)
- [Asset Protector – Chronic Illness and Longevity riders](#)
- [Accelerated Access Solution<sup>®</sup> – Chronic Illness rider](#)

### Variable Universal Life

- [AG Platinum Choice VUL 2](#)

### Index Universal Life

- [Life to the Max](#) – Interactive IUL Sales Tool
- [Max Accumulator+](#) – Cash value accumulation
- [Max Accumulator+](#) – Cash value accumulation
- [Value+ Protector](#) – Death benefit protection IUL
- [Value+ Protector](#) – Death benefit protection IUL
- [Understanding IUL](#) – Basics of IUL
- [Understanding Policy Loans](#)
- [Actuarial Guidelines 49 Update for 2017](#)

### Concepts

- [ML Strategic Balanced Index \(BrainShark\)](#)
- [2 Secure Survivor Policies \(Brainshark\)](#)
- [Understanding the difference between LTC & CI Riders](#)
- [2 Policies are Better Than 1](#)
- [DOL Fiduciary Regulations - The impact of regulations on your business.](#)
- [The 10/10/10 Plan](#)  
Make the living benefits sale easy.

> [Webinar Wednesdays](#) – Check out our morning and afternoon sessions each Wednesday on sales ideas and product insights!

> [InsMark Playbook](#) – Turn illustrations into powerful, consumer-friendly presentations

> [Forms Depot Training Video](#) – Watch and learn how to view, download and order materials

> [AIG Campus](#) - New interactive training portal. Find D.O.L enrichment training and more.

**NOTE:** Our 2 types of on-demand training formats



**Webinar** – 40 minute training session



**BrainShark** – 5-7 minute training highlights that also contain attachments and marketing materials.

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